

Insight

Serving The Roofing Industry

Oct / Nov 2019
Issue 12

Bespoke rainwater solution

Focus on
training

What's occurring
in branch?

Multiple
material
roofs

Abutment
and ridge Qs
answered

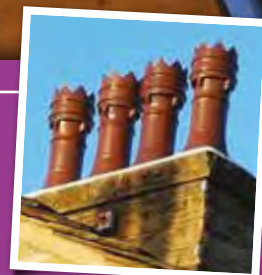
Green
and blue
roofs



Charity
skydive



Chimney
pot
gallery



TEMPTING NEW PANTILE



Marley has launched a groundbreaking new pantile, with a traditional profile but incorporating modern fixing methods for quicker and easier installation. The new Eden tile will transform pantile fitting, giving contractors an easy-to-fix, low pitch option when you need a traditional pantile for aesthetic or planning purposes.

Unlike anything else on the market, the Eden pantile combines a traditional appearance with time saving features previously only seen on Marley's Lincoln interlocking tile. The Eden includes a specially designed SoloFix channel to make BS 5534's two point fixing easier and a flat back on the rear of the tile so it doesn't rock during installation. You can also use it down to a low minimum pitch of just 22.5 degrees.

For more information visit

www.marley.co.uk/edenpantile

Supporting NFRC Skillbuild



READ OUR FOCUS
ON TRAINING, PAGE 8

The A. Proctor Group is sponsoring the NFRC in supporting SkillBuild, the largest multi-trade competition in the country for trainees and apprentices. Addressing the construction industry skills shortage and the need to attract young people and promote training, SkillBuild is delivered by CITB like a mini Olympics with a series of competitions covering ten crafts: Bricklaying, Cabinet Making,

Carpentry, Dry Walling Systems, Joinery, Painting and Decorating, Plastering, Roofing, Stonemasonry, Wall and Floor Tiling. The National Finals will be held at the NEC on 21st - 23rd November. In support of the competition, the A. Proctor Group is supplying Roofshield, recognised as one of the highest performing pitched roof underlays, which is both air and vapour permeable.



New and Improved AH+ Liquid Waterproofing

SIG Design & Technology are continually innovating to offer the best products to our customers. With this in mind we have launched the next generation of the popular liquid waterproofing system AH+ with improved levels of robustness and usability.

The new and improved AH+ is a wet-on-wet, cold applied liquid waterproofing product that's fully reinforced with a polyester fabric. An innovative one-component system it offers many benefits including ease of application, fast curing times and with low VOC content it is fume free. It can also be applied in practically any conditions making it ideal for new build or refurbishment projects.

Available in two versions, AH25+ and AH15+ use different weight reinforcement fleece and coverage rates and are available with 25 and 15-year warranties respectively.

For more information visit

www.sigdandt.co.uk/ah-liquid-waterproofing/

Green and waterproof



SIG Design & Technology are working with Eco Green Roofs (EGR) to provide guaranteed green and blue roof systems, combining expertise on both the roof system and waterproofing under one package.

A green roof has a core function in the development of the urban landscape and EGR specialise in the supply and installation to ensure the sustainability of their roofs.

Each roof uses a range of plant species suited to its location and the demands on it.

The EGR Blue Roof is designed to reduce the impact of water, typically rainfall, and release this water over a longer period of time, easing the pressure on the drainage system during severe rainfall.

For more information visit

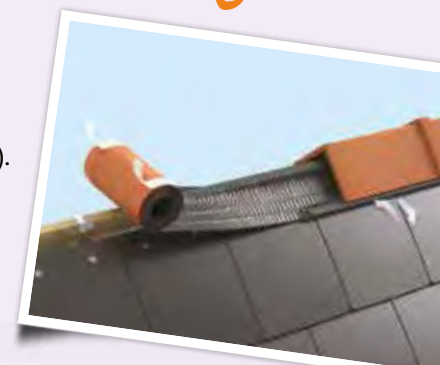
www.sigdandt.co.uk/green-roofs/

INTRODUCING REDI-RIDGE

This universal ventilated dry fix ridge and hip system eliminates the need for intricate ridge union pieces or unsightly mortar joints between ridge tiles, saves you installation time and helps you meet Building Regulations (Approved Document C 2004 and BS5250:2011 + A1:2016).

The design of the aluminium roll in the system provides a clear ventilation path, is wind and rain resistant and overcomes the durability and weathering issues associated with other fabric-based roll ridge systems.

The Redi-Ridge is also compatible with all Red Bank standard ridge tiles, including Capped Angle, Roll Top and Crested.



LOOKING SHARP

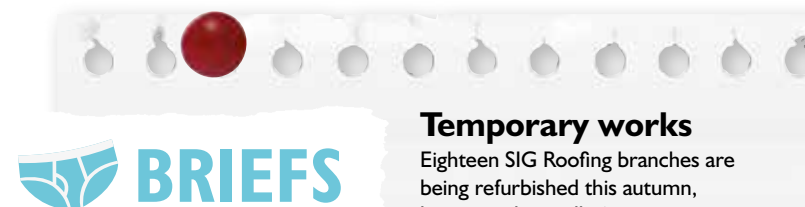
To give customers the best view of what their chimney pots look like in situ, Yorkshire based independent manufacturer W T Knowles is adding a photo gallery to its website. It complements the substantial technical information already available.

The gallery will show installation photographs of various types of standard pots as well as ornate and Heritage options.

MD, Martin Knowles describes it as "very much a work in progress" and is inviting further contributions from SIG branches and customers to add to it.

Working with SIG Roofing, W T Knowles hold substantial stocks of standard products for immediate delivery, while on-site manufacturing flexibility allows delivery of bespoke chimney pots in 6 to 8 weeks at most.

For further information, telephone 01422 372833 or visit www.wtknowles.co.uk



Leeds apprentice success

Matthew Ford and Oscar Miller have been crowned the pitched and flat roofing BMI Apprentices of the Year 2019. The victors each received a trophy and £1,000 cash prize to invest in their future. Both attend Leeds College of Building and Matthew works for housing association, Incommunities, while Oscar is employed by Grimsby-based The Roofing Corporation.

Temporary works

Eighteen SIG Roofing branches are being refurbished this autumn, however they will **stay open throughout the works**. The new and improved Trade Counters will have lots of customer benefits including a modern environment, new product and innovation introductions, and restructured layout. Check your local branch Facebook page (e.g. SIGRoofingMilford) for details and updates.

WE'RE HAVING
A MAKEOVER
NEW LOOK COMING SOON

SIG ROOFING

social
bytes

@SIG RoofingUK
Our #DartsChallenge and opportunity to win Premier League Darts tickets has been going down a storm. Many thanks to Sandtoft.

SIG Roofing
Interesting to read the outcomes of the Federation of Master Builders' survey into primary concerns for small and medium sized construction businesses. Take a look at the Independent's analysis of the report: <https://bit.ly/2YFKETL>

@SIG Roofing
Thanks to everyone who attended recent branch open days and in store demos showcasing our FIX-R EPDM products. <https://bit.ly/2P4JxgJ>

ONE ROOF, ONE PARTNER, ONE WARRANTY



Offering a product system warranty to your customers can give you an advantage when quoting for jobs. Even better if that warranty is through a single company, keeping the paperwork to a minimum with maximum reassurance.

Enter ONE Warranty from SIG Roofing, a simple way to provide a 15-year warranty in a single package. Tailor made for busy roofing contractors, it's free to register for the scheme, then quick and easy to register your completed projects and receive warranty certificates.

Customers will gain that added peace of mind that your work can be trusted and that any unforeseen issues will be ironed out without further expense. You have the peace of mind that any pitched or flat roofing project can be covered.



WHOLE BUILD UP

The product range available under the ONE Warranty umbrella covers a variety of well-known roofing brands from batten to roof coverings. These include FIX-R Torch On Felts and EPDM Membranes, SIGA Natural Slate, SIGNature Clay Roof Tiles and SmartPly OSB.

REGISTER NOW

You will receive a welcome pack and a membership number plus a sample certificate and customer leaflets explaining the scheme. sigroofing.co.uk/onewarranty

TRADE CLUB GREATS

If you like free stuff, Trade Club is right up your street. Every time you spend at your local SIG Roofing branch, you'll collect points just by presenting your Trade Club membership card. Every month, you can also earn double points on an own label product. We'll send you a monthly voucher to use on anything in branch when you spend £250 + VAT or more. Sign up at: Sigroofing.co.uk/tradecub

Conti-soaker help

Hambleside Danelaw offers advice on weatherproofing abutment detailing

Q: Do I need to use a continuous soaker or secret gutter in combination with your individual tile soakers?

A: Yes, if the roof has potential for a high level of water run-off. This could be in high wind and rain exposure conditions, particularly with low roof pitches, a large roof or a multi-storey abutment wall next to the roof.

Q: When using your Conti-soakers, should I leave a gap between the tiles and the abutment wall?

A: Leaving a small gap of 40mm to 50mm helps drainage and cleaning where there is a risk of leaves, moss or lichen accumulating. Alternatively, use with a step and cover flashing or our individual soakers.

Find out more about abutment detailing FAQs here: www.hambleside-danelaw.co.uk/pitched-roofing/faqs/roof-abutments/



REPAIR YOUR RIDGES

Flexim technical support team explains how to make a quick repair despite impending rain.



Whether your repair is to a ridge cap or hip cap, or adhering a tile/tile pieces to valleys and roof windows, **ready-to-use Flexim roof putty** can ensure you get the job done.

1



Remove all loose material and ensure the substrate is clean and dry. Afterwards, open up **lightweight Flexim strips**.

2



Fill any joints, cracks or holes fully with the putty strips in your chosen colour to create a **speedy watertight seal**. Ensure the bonding area width is at least 5cm.

3



Remove excess putty at angle of 90° to the roof surface and smooth out with a spatula or finishing knife. Flexim remains flexible so it can cope with temperature fluctuations and high wind speeds.

4

For more information visit www.flexim.eu

Complexity simplified

The challenge

After 27 years the 4,250m² flat roof of Unit 800 at Aztec West had reached the end of its useable life. It needed full replacement to provide a good quality waterproof covering and to meet current Building Regulations.

The extremely complex roof design of intersecting octagons also has regular foot traffic for maintenance access.



The solution

BMI UK & Ireland advised on design to help with the roof's tapered insulation and waterproofing membranes. The solution, installed by Mitie Tilley Roofing, consisted of:

- BMI Icopal Total Torch Vapour Control Layer
- 120mm BMI Thermazone Torch-on Roof Insulation Boards in the majority of areas
- Tapered insulation for the remainder - Total Torch Vapour Dispersion Layer and charcoal Thermaweld FireSmart Mineral Capsheet.

What we learned

Together these components resulted in a tough, premium roof that withstands weather and foot traffic, with Aztec West recently voted Industry Choice in the UK Roofing Awards 2019.

And, as the roof was installed to BMI's specification by a Team Icopal-approved contractor such as Mitie Tilley Roofing, it also qualified for a comprehensive, insured guarantee cover of up to 20 years.

For more details of BMI UK & Ireland's flat and pitched roofing solutions, visit

www.bmigroup.com/uk



Run-off result

The challenge

Milestone Farm in Wymondham, Norfolk is a six bedroom, 435m² property. A key factor in the design and construction of the property was ensuring longevity and minimising maintenance. The rainwater system also needed sufficient capacity to cope with run off from the large roof during heavy rain.

The solution

The Evolve Box gutter and Flush-fit 72mm x 72mm downpipe in RAL 7016 Anthracite Grey suited the aesthetic of the property and met the rainwater capacity requirements. With a flow rate of up to 7.0 litres per second and the ability to cope with a 333m² roof area per downpipe, the system more than met the demands of the large house. Marley Alutec's technical team also designed and manufactured bespoke angled outlets to overcome a challenging design detail. The marine-grade aluminium system is highly corrosion resistant due to its naturally occurring protective oxide coating. This means it won't need regular maintenance over its expected 50-year lifespan, apart from occasional cleaning.

What we learned

Being involved in the design and specification of every aspect allowed the owners to create something unique. As such, finding the right products and materials for the build was very important. For the roofline systems the project needed a solution that not only complements the design but is also long lasting and low maintenance.

For more information on Marley Alutec's products, please visit www.marleyalutec.co.uk.



MOORLAND SLATES RISE TO THE CHALLENGE

THE CHALLENGE

A David Wilson Homes development needed a high-quality roof slate to complement a complex roof design and provide a wind-tight and aesthetically pleasing finish.



THE SOLUTION

As the housebuilder had used Cembrit Moorland slates before, they decided to specify the product range on this housing development in Abergavenny. Main contractor, Avonside Roofing, installed the slates on a design that featured pitches ranging from 35° to 57°, and also consisted of dormer windows, vents, verges, hips, abutments, and valleys.

"Using a combination of single and double-fibre cement slates, we provided a high-quality finish that complements the complex roof design," says Chris Hawkes, Commercial Manager at Avonside Roofing. "We cut the double slates down to a slate and a half at the verges, as well as for the valleys, hips,



loft windows, dormers, and abutments. This process provides wind uplift resistance, which helps in creating a long-lasting roof covering. We also installed Cembrit low profile roof slope vents for adequate ventilation. The Cembrit slates were extremely easy to cut and fix, and we are extremely pleased with the end result."

WHAT WE LEARNED

Cembrit Moorland fibre cement slates are flexible and accommodating, making them the ideal choice for challenging roofing systems.

PROOF OF YOUR PROFESSIONALISM

Insight looks at how training can help you and your employees

Whether you need to upskill in a particular discipline, keep up-to-date with the latest standards and best practice or demonstrate your expertise, training and certification can help to build your business.

Proving your knowledge and competence is increasingly important in construction, whether you are pitching for a tender or a small private job. Not only can training update and upskill you, it can reduce waste, accidents and lead to repeat contracts, all of which affect your bottom line.

What types of training are there?

- **Modern Apprenticeship Scheme / Specialist Apprenticeship Programme (SAP)** - for people new to the industry with little/some experience; various programmes and qualifications.
- **On-site assessment and training (OSAT)** - enables experienced, but not formally qualified, roofers to prove they are competent, safe and qualified to work on construction sites.
- **The Specialist Upskilling Programme (SUP)** - for roofing workers with basic site experience. Course attendance and/or on-site training leads to N/SVQ level 2 and qualification for a blue CSCS card.
- **Experienced Worker Practical Assessed Route (EWPAP)** - an alternative to existing assessment methods for experienced workers with a minimum of five years' experience.
- **National and Scottish Vocational Qualifications (N/SVQ)** - five levels of work-based qualifications designed to prove that the standard of work required has been met.
- **Basic Competency Programme (BCP)** - formalised manufacturer training programme in all roofing disciplines.
- **Manufacturer training** - available direct from the manufacturer or through SIG Roofing branches on a large range of products e.g Marley, Russell Roof Tiles, Klobber.

Who provides the training?

There are 13 Roof Training Groups in the UK who are members of the Roofing Industry Alliance, along with all the major roofing trade associations such as CORC, NFRC and SPRA. Numerous colleges also offer training on specific skills. Both are listed in the Roofing Training Prospectus at roofindustryalliance.co.uk.

The Construction Industry Training Board (CITB) offers a range of roofing-specific and general construction courses e.g. Building regulations and standards. Grants are available for members.

RoofCERT

This is a national accreditation scheme, currently being piloted, providing individual roofers with visible proof of their essential roofing skills. Managed by the NFRC, it comprises seven short courses. Visit roofcert.co.uk for more information.

CSCS Cards

CSCS (Construction Skills Certification Scheme) Cards provide proof that you or your employees have the appropriate training and qualifications for the job you are doing on site. Most principal contractors and major house builders require workers to hold a valid card. Read more at citb.co.uk.

Accredited Contractor

SIG Design and Technology trains expert contractors in the use of specialised products, systems and guarantees. The high-performance products are available through SIG Roofing branches exclusively to roofers who are members of their DATAc accredited contractor scheme. The training, evaluation and support is ongoing. sigdandt.co.uk

Scott Bishop, of Bishops Roofing Services in Reading, undertook the 1-day FIX-R EPDM training course in March.



"I do quite a lot of flat roofs and customers were asking more and more often about EPDM. They like the fact that it's seamless and has a modern, clean cut look with the UPVC trim. It also has a longer guarantee, which is a good selling point.

"Fitting rubber looks easy, so contractors think they can have a go but there's more to it than you might think, such as understanding the different adhesives. If you do it wrong, it can leak. I like to do a proper job, so decided to do the FIX-R training course.

"The training gave me confidence to use EPDM and I've refurbished a 4m x 4m flat roof recently, replacing old felt. The more I use it the quicker I'll get so it'll be quicker than felt."

Chris Stayward of Roofing Cornwall is a DATAc member operating throughout Cornwall and further afield. He and several of his team have learned how to install IKO Armourplan PVC and/or AH25 Liquid Waterproofing through training from SIG Design & Technology.



He says: "It was the warranty and support that you receive from SIG Design & Technology that persuaded me to do the training and apply for DATAc membership. We've been using IKO Armourplan and AH25 for about a year now and have done probably 50 jobs in that time, from small porches and balconies to commercial buildings of 100m² or more.

"The training is very good and the support afterwards is a great service. You are shown how to do things better or quicker while on the job and it helps reinforce customer trust as they can see the work is inspected and checked. It's all followed up efficiently with the warranty paperwork.

"We've certainly won jobs on the basis of being able to offer the warranties."

Help at Hand for Multiple Material Roof Jobs

Nailing it

Technical expertise

Every job is different and today's roofing contractor can't be expected to know every technical answer. SIG Design & Technology provide a range of assistance specific to each job, including:

- U-Value calculations and condensation risk analysis to prevent condensation problems as manufacturers each have their own figures.
- Wind uplift calculations.
- Tailor-made Cut to Falls Insulation schemes through a full survey to avoid ponding water. (For refurbishment projects, they attend on site).

As a business, SIG Design & Technology only supply fully tested membranes to make sure that adhered membranes (the most common method) are reliable. And, by working through them, they can give you and your client/architect a single warranty to cover the whole system from SIG plc.

What's more, their support won't cost you a penny. SIG Design & Technology's know-how on roofing materials, from membranes and hot and cold applied liquids, to green and blue roofs, metal roofing and cladding and pitched roofing materials such as tiles and natural slate and stone, is free to their customers.

Call our Technical Team on
0844 443 4778

Designing and installing roofing using multiple materials is a great business opportunity but it can be risky for roofing contractors.

Complex roof structures that combine tiles, slate or metals on pitched roofs, and use membranes or liquids for flat areas can save money and work very well, particularly where roofs are hidden from view. But, things can go wrong.

What could happen?

Problems can arise on the roof where different materials join together, either because of the way they are designed, installed or guaranteed. If something goes wrong, your customer suffers, as does your insurance and your reputation. Call backs are the last thing you want.

As manufacturers only normally make specific ranges of products/systems, their support can be very limited in helping you mix and match systems which can do the job better. SIG Design & Technology on the other hand, works with a wide range of products and systems from various manufacturers, and can offer you much more assistance. By taking responsibility for the interface design, SIG Design & Technology enable architects to fulfil their roof design in the way they want it to look and work, and help contractors complete the work successfully.

www.singleply.co.uk

Help
Support
Advice
Question
Assistance

SIG Roofing Branch Network

SCOTLAND

Aberdeen	AB16 5UU	01224 692000
Ayr	KA8 8BL	01292 262885
Broxburn	EH52 5NN	01506 857613
Dundee	DD2 3QQ	01382 833011
Edinburgh	EH6 7LF	01315 542554
Glasgow	G71 6LL	01698 817428
Inverness	IV1 1SY	01463 250318
Kirkcaldy	KY1 2YX	01592 654913
Linwood	PA3 3BQ	01505 321122
Melrose	TD6 ORS	01835 823640

NORTH WEST

Blackpool	FY3 7UN	01253 398376
Bolton	BL3 2NH	01204 523336
Crewe	CW2 8UY	01270 251 000
Leyland	PR26 7QL	01772 453939
Liverpool	L9 7ET	0151 5212100
Manchester	M34 5LR	0161 3203456
Warrington	WA4 4EZ	01928 796 100
Wigan	WN3 4BT	01942 615030

TYNE AND TEES

Gateshead	NE8 3AD	01914 779474
Middlesbrough	TS2 1DF	01642 242753
Stockton	TS18 2PH	01642 677772

YORKSHIRE

Bradford	BD3 9HB	01274 392433
Grimsby	DN31 2SG	01472 245667
Hull	HU4 6PA	01482 574577
Leeds	LS12 6AB	0113 2631263
Leeds	LS9 0PF	0113 2351441
Rotherham	S60 1DA	01709 835500
Scunthorpe	DN16 1DQ	01724 854444
York	YO30 4UU	01904 476319

MIDLANDS

Birmingham	B11 2FE	01217 081515
Birmingham	B19 1ED	01215 239143
Coventry	CV6 6FG	02476 688754
Derby	DE24 8HL	01332 349155
Dudley	DY2 0RL	01384 472420
Leicester	LE18 4TA	01162 785262
Newark	NG24 2EQ	01636 611880
Nottingham	NG7 2NN	01159 851400
Stoke	ST4 2NL	01782 280567
Telford	TF1 5ST	01952 641161

WEST

Bath	BA1 3EN	01225 483828
Bristol	BS2 0UZ	01179 710085
Bristol	BS5 9RD	01179 412412
Bristol	BS3 2TN	01179 663072
Gloucester	GL4 3SJ	01452 521 347
Hereford	HR2 6JT	01432 273084
Oxford	OX2 0ES	01865 790303
Reading	RG30 4BJ	01189 455454
Swindon	SN2 8XA	01793 613339

WALES

Cardiff	CF24 5HB	02920 483939
Swansea	SA5 7LF	01792 790272

ANGLIA

Bedford	MK41 9QG	01234 325283
Cambridge	CB22 7QP	01223 872260
Colchester	CO2 8JX	01206 877460
Great Yarmouth	NR31 0LY	01493 659991
High Wycombe	HP12 3RJ	01494 450079
Ipswich	IP1 5LU	01473 749621
Kings Langley	WD4 8JU	01923 269983
Kings Lynn	PE34 3AJ	01553 764202
Luton	LU1 3XL	01582 724837
Northampton	NN5 5JF	01604 765684
Norwich	NR3 3ST	01603 487860
Peterborough	PE1 5YB	01733 345004
Southend	SS9 5PR	01702 425213
St Ives	PE27 3YJ	01480 467776
Waltham Cross	EN8 7DZ	01992 624938
Southend	SS2 5QW	01702 613 181

LONDON

Cheam	SM3 9AG	020 8337 9455
Chingford	E4 7HZ	020 8559 4334
Croydon	CR0 2BD	020 8686 6911
Croydon	CR0 4YZ	020 8689 0481
Kentish Town	NW5 3EW	020 7485 5550
Park Royal	NW10 7UL	020 8507 4380
Rayleigh	SS6 7XF	01268 798 999
Romford	RM7 0HL	01708 754022
Romford	RM3 8TS	01708 377666
Slough	SL1 4BG	01753 570526
Stratford	E15 2RW	020 8536 5400
Tottenham	N17 8HJ	020 8808 6816

SOUTH EAST

Finchampstead	RG40 4RB	01189 733788
Folkestone	CT19 5EY	01303 226888
Gravesend	DA12 2PS	01474 532999
Hanwell	W7 2QD	020 8571 6555
Hastings	TN38 9ST	01424 853099
Horsham	RH12 2NW	01403 270640
Hove	BN3 7ES	01273 328640
Leatherhead	KT22 7LF	01372 361600
Lewes	BN7 2BQ	01273 488888
Maidstone	ME15 9NL	01622 843399
Milford	GU8 5BB	01483 425828
Ramsgate	CT11 7QE	01843 592772
Sidcup	DA14 6QF	0208 302 5451
Sittingbourne	ME9 7NU	01795 843967
Tunbridge Wells	TN2 3DY	01892 515599
Weybridge	KT15 2SD	01932 850500
Woking	GU21 3BA	01483 215100
Worthing	BN14 8NW	01903 201013

SOUTH COAST

Bishops Waltham	S032 1BH	01489 896544
Bournemouth	BH12 4BJ	01202 731867
Eastbourne	BN23 6QN	01323 500458
Poole	BH15 4BN	01202 682491
Portsmouth	PO3 5AY	02392 690214
Southampton	SO15 0LG	02380 365555
Waterlooville	PO7 6QX	02392 258344

SOUTH WEST

Exeter	EX2 8PY	01392 250323
Newquay	TR7 2SX	01637 852660
Plymouth	PL1 4LL	01752 509538
Taunton	TA1 5LY	01823 323888
Torquay	TQ2 7BD	01803 613212

OVER 100 BRANCHES NATIONWIDE OFFERING

- Over 40,000 roofing products
- Supply of leading brands
- Delivering the products you need, when you need them - nationwide
- Dedicated Industrial Roofing team
- Accredited contractor scheme for flat roofing

For editorial enquiries please contact the editor at insightnews@sigroofing.co.uk

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Around the regions

Kevin Purves and Jamie Glover from Melrose branch marked their 50th birthdays tandem skydiving in aid of the British Heart Foundation and The Borders Dialysis Unit at Borders General Hospital



WE'RE HAVING A MAKEOVER

NEW LOOK COMING SOON

SIG ROOFING

(Red pins represent branches being refurbished this autumn)

NEW LOOK BRANCH OPEN DAYS

WOKING - 30TH OCTOBER

MILFORD - 14TH NOVEMBER

LEATHERHEAD - 1ST NOVEMBER

TUNBRIDGE WELLS - 5TH NOVEMBER

EASTBOURNE - 12TH NOVEMBER



Customers at Tunbridge Wells, Kentish Town Regis and Rotherham enjoyed Sandtoft's roadshow and #dartschallenge this summer



Ian Dryden from SIG Design & Technology is climbing Mt Kilimanjaro in December for the Samaritans and MIND
#IanClimbsKMJ

LOCAL BRANCH OFFER

LOCAL BR

OPEN DAY

DEMO MO